

Company: United Cooperative

Job Title: Grain Merchandiser

Immediate Supervisor: General Manager

Employees Supervised:

All grain personnel at all grain locations and grain truck haulers

United's Objective

To achieve maximum profitability to United Cooperative and its members while providing excellent service to members and patrons through the best utilization of all assets, people, facilities, equipment and investments.

Job Summary

This position has two divisions. 1. Merchandising- which deals with the daily buying and selling of grain commodities. 2. Operations Manager- Deal with the daily grain operations for each location with regards to grain flow and the grain employees involved.

Duties and Responsibilities

1. Daily grain merchandising of grain commodities
2. Supervise grain personnel at all locations
3. Supervise trucking personnel at all locations
4. Review/Establish grain policies/programs to ensure United's competitiveness in the trade area
5. Communicate with patrons on grain merchandising/policies
6. Coordinate workload demand for fulltime and part-time grain employees
7. Attend monthly staff meetings
8. Monitor:
  1. Grain Department Profitability
  2. Grain Department volumes
  3. Grain housekeeping/appearance at locations
  4. Grain inventory quality and quantity.
9. Assist in preparation of the Grain Department budget
10. Monitors so that all United's safety and environmental policies are followed
  - a. Attends and participates in safety committee as requested
  - b. Takes precautions to protect self, fellow employees and the environment
11. Any other duties that the General Manager may deem necessary

General Characteristics

Must have and maintain proper license and training required by your task. You must be honest, courteous and helpful. You must be supportive and professional towards the operations of United.